DEAR FRIENDS,

MALT has had another incredible year! It is with pride and tremendous gratitude that we report on this year’s accomplishments. We have you — our landowners and supporters — to thank for every success.

In the 2018–2019 fiscal year:

• We protected two more ranches, totaling 1,620 acres;
• Our full staff, board and landowner community participated in a strategic planning process, helping MALT clarify its focus for the future;
• We launched a new website, malt.org, improving the digital experience for our members and public;
• We leveraged $3.2 million of Measure A funding, unlocked with donations from supporters like you;
• And finally, we achieved the ambitious five-year goal for the Farmland Forever campaign, raising a total of $28 million for farmland protection, used to protect a total of 12 ranches since 2015.

As we look to the future, we are developing strategies to continue to promote prospering agriculture in Marin, further the climate-resilience and ecological health of our environment and support a thriving community. MALT’s work, while local, serves as a model across the country and abroad.

We want you to be the first to know that MALT has a birthday coming up in 2020! Please stay tuned for invitations to a few special events to celebrate MALT’s 40 years of farmland protection and all that you have done to make this work possible.

Gratefully,

Jamison Watts, Executive Director

Ralph Grossi, Chair, Board of Directors
IMPACT
Since 1980

54,209 ACRES PROTECTED

86 FAMILY FARMS AND RANCHES PROTECTED
$89M+
INVESTED IN PROTECTING MARIN’S FARMS AND RANCHES

BY PROTECTING FARMLAND, YOU PROMOTE:

- PROSPERING AGRICULTURE
- ECOLOGICAL HEALTH
- THRIVING COMMUNITY
- CLIMATE RESILIENCE
2018–2019 Accomplishments

1,620 acres protected

2 family farms protected

871 acres of grasslands protected

713 acres of forest protected

4 miles of creek protected
STEWARDSHIP PROJECTS COMPLETED ON MALT FARMS AND RANCHES

- 11 new water sources installed
- 193 trees planted
- 2 Carbon Farm Plans completed
- 19,000 feet of creek fencing installed

$4.65M RAISED TO ADVANCE FARMLAND PRESERVATION

- $3.2M Measure A funding leveraged
- 3,938 donors → 1,205 donors giving for 20+ years
- 1,400+ attendees at → 24 community events
- 1,200 volunteer hours contributed

Learn more about MALT’s impact at: malt.org/our-impact
THE WORK AHEAD

MALT’S GOAL IS TO PROTECT A TOTAL OF 100,000 ACRES BY 2040
After this property was sold to a developer in 2009, plans included luxury estates on all three of the ranch's legal parcels. But, in 2014, the property was put up for sale again and — thanks to the support of our donors — MALT was able to step in as a temporary buyer and then lease the ranch to two local men: Mike Giammona, a beef cattle rancher, and Andrew Zlot of Double 8 Dairy, which produces sought-after buffalo milk gelato. In the fall of 2018, MALT sold the property to Mike and Andrew, partnering with them to place a conservation easement on the ranch at that time.

Read more about the protection of Millerton Creek Ranch at: malt.org/press_releases
Buy delicious food from Millerton Creek Ranch: malt.org/buy-local

PROSPERING AGRICULTURE

- Mike Giammona runs a sustainable grass-fed beef cattle operation on Millerton Creek Ranch. His son, Morgan, raises pastured eggs, selling them throughout the Bay Area under his label, Tomales Bay Pastures.

- Lush native coastal prairie grasslands, abundant freshwater springs and two reservoirs permitted for irrigation make this ranch particularly valuable farmland.
THRIVING COMMUNITY

- Ranch owners Mike Giammona and Andrew Zlot have been ranching locally since 1993 and 2012, respectively. They both jumped at the chance to secure their farming futures at Millerton Creek Ranch.

- For Mike and his son, Morgan, the ranch means permanence, allowing them to invest in their operations and stewardship.

ECOLOGICAL HEALTH

- Situated in a 10,476-acre block of MALT-protected ranches and California State Parks land, this ranch completes the protection of the entire Millerton Gulch Creek watershed.

- Many native plant and animal species thrive in this ranch’s diverse and well-linked habitats, including burrowing owls, American badgers and rare coastal prairie grasslands.

CLIMATE RESILIENCE

- In partnership with MALT’s stewardship team and the Natural Resource Conservation Service, ranch owners Mike Giammona and Andrew Zlot have restored the ranch’s infrastructure to promote rotational grazing practices.

- With support from MALT they created a Carbon Farm Plan and are implementing numerous climate-beneficial practices across the ranch.
In the late spring of 2019, MALT partnered with Doug and Cathy Ielmorini and their four children to protect Ielmorini Back Ranch with a conservation easement. This ranch is an important location, adding crucial corridors of native grasslands and diverse woodlands — including oaks and redwoods — to the mosaic of contiguous MALT-protected lands. Thanks to our supporters for making this most recent conservation project possible.

Read more about the protection of Ielmorini Back Ranch at: malt.org/blog
Eat delicious dairy products from MALT-protected ranches: malt.org/buy-local
THRIVING COMMUNITY
- The Ielmorini family has been dairying for five generations; the protection of this ranch makes it possible for their four children to follow in their family’s footsteps.
- By protecting Ielmorini Back Ranch for farming forever, Doug and Cathy have secured the many jobs their dairy provides for the local community.

ECOLOGICAL HEALTH
- Nestled between five other MALT-protected properties, Ielmorini Back Ranch creates a 14,383-acre block of MALT-protected agricultural land and habitat, home to bobcats, badgers and California red-legged frogs.
- The headwaters of Arroyo Sausal feed this ranch’s redwood groves, Douglas-fir forests, bay-oak woodlands and perennial and annual grasslands.

CLIMATE RESILIENCE
- By protecting this property, MALT and the ranch owners have helped to avoid 106 metric tons of CO₂ emissions annually, the equivalent of burning 115,669 pounds of coal each year.
- By protecting this land, MALT has opened the opportunity to realize this ranch’s carbon sequestration potential through stewardship assistance projects in the future.
FINANCIALS

Thanks to your investment in our work, MALT is proud to report another strong year. As we look to the future — to furthering farmland protection across Marin and beyond — we remain committed to fiscal prudence.

REVENUE

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<th>Source</th>
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<td>Contributions</td>
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<td>Government grants</td>
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<td>Program and other revenue</td>
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<td>Investment revenue</td>
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<td><strong>TOTAL</strong></td>
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EXPENSES

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<th>Category</th>
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<tr>
<td>Purchase of conservation easements</td>
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<td>Stewardship and other program expenses</td>
<td>$1,253,988</td>
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<td>Fundraising</td>
<td>$1,228,927</td>
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<td>Management and support services</td>
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<td><strong>TOTAL</strong></td>
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For audited financial statements, please visit: malt.org/finances

MISSION

MALT’s mission is to permanently protect Marin’s agricultural land for agricultural use.

VISION

MALT’s vision for Marin County is a thriving agricultural community in a healthy and diverse natural environment.
Your support makes farmland protection possible.

By protecting farmland, you safeguard habitat and the environment, promote sustainable agriculture and support Marin’s agricultural community.

A complete list of all those who contributed to MALT’s success this year can be found online at: malt.org/2019-supporters
Your Legacy, Marin’s Farming Future

Make a gift that lasts forever. Contact us to learn more about including MALT in your estate plans.

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